

Sales Restrictions and Temporary Suspension of Carbide Cutter Blades due to Tungsten Shortage

Dear Valued Customers,

Thank you very much for your continued support and partnership.

We are writing to inform you of an urgent situation regarding our carbide cutter blades. Due to the global shortage and supply instability of tungsten—the primary raw material for cemented carbide—we have made the difficult decision to implement sales restrictions and a temporary suspension of sales once current stocks are exhausted.

Background and Current Situation

The shortage of tungsten has become increasingly severe worldwide. While we have been making every effort to secure sufficient raw materials, procurement remains extremely difficult. Consequently, we have been forced to temporarily suspend the production of new cutter blades made from carbide materials.

Our Response and Future Outlook

To continue supplying our customers for as long as possible, we will implement the following measures:

1. **Sales Volume Restrictions:** For items currently in stock, we may limit the quantity available per customer.
2. **Suspension of Sales:** Sales of affected products will be suspended once our current inventory is depleted.
3. **Resumption of Sales:** We will resume normal sales as soon as a stable supply of raw materials is secured.

Proposed Alternative Solutions

To minimize the impact on your operations during this suspension, we recommend the following alternatives:

- **Switching to HSS (High-Speed Steel) blades**
- **Utilization of alternative carbide blade shapes that are currently available in our inventory**

Our technical staff are available to provide personalized recommendations based on your specific applications. Please do not hesitate to contact us for a consultation.

We sincerely apologize for the significant inconvenience this may cause and ask for your kind understanding regarding these global circumstances.

Sincerely,

SONOTEC Co., Ltd.